Nitrogen Rates Effects on the Yield, Nutritional Status, Fruit Quality, and Profitability of Tomato Grown in the Spring with Subsurface Irrigation

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Abstract. With increasing environmental concerns, the sharp cost increase of fertilizer and the absence of a soil test to predict nitrogen (N) needs of tomato (Solanum lycopersicon L.) grown on Florida’s sandy soils, a partnership was created with growers, state agencies, and the University of Florida, Institution of Food and Agricultural Sciences (UF/IFAS). The objectives of this study were to identify a range of N rates that would result in highest yields and postharvest quality, and maximum economical return for tomato, grown with subsurface irrigation (management of a perched water table above an impermeable soil layer or hard pan) during the growing season (low probability of leaching rain events). The study was conducted in Spring 2007 and 2008 in Palmetto, FL, with N rates ranging from 22 to 470 kg/ha at pre-plant as ammonium nitrate (NH₄NO₃). Weather conditions were typical of a dry spring season in central Florida with no leaching rain events recorded in either year; however, rain patterns were different between the 2 years. In the absence of leaching rain and frost protection (either may raise the water table), petiole sap NO₃-N decreased over time and the rate of decline depended on the N fertilizer rate. Extra-large and total marketable fruits yields showed a quadratic plateau response to N rates with maximum yields at two harvests (97% of the yields) grown with 172 and 298 kg N/ha in 2007 and 2008, respectively. During subsequent ripening, N rate did not correlate consistently to fruit ripening rate, fruit firmness, nor compositional quality at table-ripe stage. The high value of tomatoes relative to the cost of N fertilizer created a situation in which the profit-maximizing rate of N was not significantly different from the production-maximizing N rate. Whether the profit-maximizing level of N was higher or lower than the UF/IFAS-recommended rate depended on the growing season. With favorable growing conditions (i.e., conditions in 2008), a grower’s net return would have decreased between $1000 and $2000 per hectare by using UF/IFAS-recommended rates depending on market conditions. However, if the UF/IFAS-recommended rate of 224 kg ha⁻¹ resulted in the highest yield, applying upwards of 300 kg ha⁻¹ would have increased grower production costs by at least $67/ha. Although fertilizer costs are known before the crop is grown, tomato prices are realized only at the end of the growing season and profit margins can only be calculated after the fact.

Tomatoes (Solanum lycopersicon L.) are grown on nearly 20,000 ha in central and south Florida using subsurface irrigation, polyethylene mulch, and transplants (NASS, 2009). Subsurface irrigation (“seepage irrigation”) consists of managing a perched water table above an impermeable soil layer (hard pan) located at the 90 to 150 cm depth. Ground water is pumped into canals or ditches, then moves horizontally between two adjacent ditches (spaced 25 to 35 m). When the water fronts from two adjacent ditches meet, the water table rises, thereby irrigating the crop from the hard pan up. This system also allows the raising of the water table to near the soil surface as a frost protection measure (Ozores-Hampton et al., 2010). The length of the tomato growing season is 18, 20, and 16 weeks for fall, winter, and spring, respectively. The spring planting seasons are typically drier (67.6 mm/month) than the fall seasons (103.8 mm/month) (Fraisse et al., 2010; Ozores-Hampton et al., 2006). Therefore, the risk of temporary flooding and nutrient loss from sandy soils is greater in fall seasons because of the increased risk of leaching rainfall. Leaching rain is defined as 76 mm in 3 d or 102 mm in 7 d for tomatoes (Olson et al., 2010). Current irrigation recommendations for tomato grown in Florida consist of maintaining the water table between the 30 and 45 cm depth during plant establishment and then at the 45 to 60 cm depth thereafter as measured in shallow observation wells scattered in the field (Olson et al., 2010). Current fertilization recommendations for tomato grown in Florida are based on the results of Mehlich 1 soil test for phosphorus (P), potassium (K), calcium, magnesium, and micronutrients. For tomato planted on 1.8-m centers (1 ha = 5556 linear m of row), the N recommendation is 224 kg ha⁻¹ for all planting seasons, tomato cultivars, soil, and irrigation types (Olson et al., 2010). Supplemental fertilizer applications are allowed after a leaching rain or when “low” nutrient levels are reported by foliar analysis or petiole sap testing or during extended harvest seasons (Hochmuth and Cordasco, 2008; Olson et al., 2010). When seepage irrigation is used, fertilizers are applied pre-planting as a “hot mix” broadcast incorporated in the bed with 10% to 20% of the N and K and 100% of the P and micronutrients and as a “hot mix” consisting of the remaining N and K banded in two grooves located 5 to 10 cm away from each bed shoulder (Olson et al., 2010). As water moves upward into the bed by capillarity, nutrients are slowly dissolved and made available for plant uptake (Sato et al., 2009). This system is called the nutrient gradient system (Geraldson and Whisenant, 1993).

Tomato growers typically follow irrigation recommendations, but they tend to use fertilizer rates above these recommended ones (Cantliffe et al., 2006). Numerous studies reported that extra fertilizer application can be justified in conditions such as temporary water table rises during heavy rainfall periods and/or for frost protection events, different lengths of growing season or with the use of vigorous hybrid varieties, and/or denitrifying conditions typical under seepage irrigation in southwest Florida (Simonne and Ozores-Hampton, 2006).

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Growers report that the practice of applying supplemental fertilizer once plants expressed “low” nutrient status does not facilitate full recovery, but results in reduced yields and increases cost as a result of the additional trips in the field. Of the N rate studies used to develop current fertilizer recommendations, only two multiple N rate studies with subsurface irrigation were conducted in Florida by Everett (1976) and Hochmuth et al. (1989). The limitations of one study was the narrow N rate considered (180 to 450 kg·ha⁻¹) and in both studies tomato yields were lower than currently experienced by the industry (8.7 to 21.7 Mg·ha⁻¹).

Cultural practices, including fertilization and irrigation in 2012, must account for productivity and protection of natural resources. Growers should know their optimal fertilization rates and regulators should know the potential yield and economic consequences if reduced fertilizer rates are required. As a response to the Federal Total Maximum Daily Load mandate described in the Federal Clean Water Act (U.S. Environmental Protection Agency, 2010), the Florida legislature passed the Florida Watershed Restoration Act (Florida Senate, 1999), which gave the Florida Department of Agriculture and Consumer Services (FDACS) the authority to develop Best Management Practices (BMPs). Adopted by reference in rule 5M-8 of the Florida Administrative Code, the “Water quality/quantity best management practices for Florida vegetable and agronomic crops” is the document that describes the BMPs that apply to vegetable crops in Florida (FDACS, 2006). Because the manual recognizes UF/IFAS production recommendations as the base for fertilization practices, it is essential that these recommendations are science-based and flexible to be trusted by the scientific community and widely adopted by the vegetable industry (Simonne et al., 2009).

The goal of this project was to determine the N rates that would result in the highest yield, greatest postharvest attributes, and highest economical return for tomato with subsurface irrigation during the spring season. Therefore, the objectives of the study were to: 1) evaluate the effect of spring N fertilizer rates with seepage-irrigated tomato on plant nutritional status, marketable yield and distribution, and post-harvest quality; and 2) determine the economically optimal rate of N fertilization and analyze the sensitivity of N application rates to market conditions, specifically the price of tomatoes and cost of N fertilizers.

**Materials and Methods**

Two fertilizer trials were conducted in the spring of 2007 and 2008 on a commercial tomato farm near Palmetto, FL (lat. 27°31’16” N, long. 82°34’21” W). The soil at the field was an EauGallie fine sand with an organic matter content (OM) of 2.0%, which was slightly higher than the typical less than 1% OM content of most cultivated Florida sandy soils. In this field, an irrigation ditch was placed every three beds. In mid-January, the field was fumigated with methyl bromide and chloropicrin (67:33, w:w) at the rate of 336 kg·ha⁻¹. The position of the fumigant application, the beds were fumigated with methyl bromide and chloropicrin (67:33, w:w) at the rate of 336 kg·ha⁻¹. The position of the fumigant application, the beds were fumigated with methyl bromide and chloropicrin (67:33, w:w) at the rate of 336 kg·ha⁻¹.

Nitrogen fertilizer treatments were applied manually by placing NH₄NO₃ (ammonium nitrate) in 60-cm long sections of 5-cm diameter polyvinyl chloride (PVC) pipes cut in half and poring the fertilizer into the two grooves made in the soil on the bed shoulders (banded fertilizer). This method proposed by the grower cooperated ensured that each plant (transplants were set later at a within-row spacing of 60 cm) was receiving exactly the prescribed fertilizer treatment. The remaining K was similarly applied manually to the grooves using potassium sulfate (K₂SO₄) at a rate of 448 kg·ha⁻¹ of K in all the plots. Hence, total K rate applied (“bottom mix” + banded fertilizer) was 475 kg·ha⁻¹, which is a typical rate used in commercial production.

After fertilizer application, the beds were fumigated with methyl bromide and chloropicrin (67:33, w:w) at the rate of 336 kg·ha⁻¹. The position of the shanks used to inject the fumigant did not affect the integrity of the fertilizer bands. All beds were covered with low-density black polyethylene mulch immediately after the fumigant application. The experimental design was a randomized complete block design with four and three replications in 2007 and 2008, respectively. Plots were 6 m long and included three adjacent beds (from ditch to ditch). The eight N fertilization treatments applied as the banded fertilizer were N 0, 45, 112, 179, 247, 314, 381, and 448 kg·ha⁻¹. Because 22 kg·ha⁻¹ was already present in the “bottom mix,” total N rates were 22, 67, 134, 202, 269, 336, 403, and 470 kg·ha⁻¹. On 15 Feb. 2007 and 5 Feb. 2008, 6-week-old ‘Florida 47’ tomato transplants (Seminis Seeds, Oxnard, CA) were established in the field in one row per bed, which created a plant population of 9258 plants/ha. Pest control measures followed UF/IFAS recommendations based on weekly scouting reports (Olson et al., 2010).

The monitoring wells were constructed from 1.2-m long, 4-inch diameter PVC screens at 20 cm (Smajstrla, 1997). A float was attached to one end of a 19-mm PVC pipe to serve as the water level indicator. Permanent marks were made every 25 mm to indicate the water table depth below the plastic mulch bed. Weekly observations of the water table depth were taken throughout the growing season in four wells installed in the field (one in each replication in the center bed). Beginning at first flower and until second harvest, six most recently fully mature leaves were collected every 2 weeks to determine concentrations of NO₃⁻N in fresh petiole (with leaflets attached) sap using ion-specific electrodes (Cardel Spectrum Technologies, Inc., Plainfield, IL; Olson et al., 2010; Studdist et al., 2006). Tomatoes were harvested three times each year (15 May, 29 May, and 12 June 2007, and 1 May, 15 May, and 29 May 2008) as typical of commercial production and from 6-m long, representative sections in the center bed. Marketable mature green and colored tomatoes were graded in the field according to U.S. Department of Agriculture (USDA) specifications for extra-large, large, and medium fruit categories (USDA, 1997).

Postharvest evaluations were performed at the first and second harvests each year. Immediately after harvest, large-sized tomatoes at the breaker/turning color stage were placed in labeled paper bags (n = 10 fruit/plot) and transported to the UF/IFAS, Postharvest Horticulture Laboratory in Gainesville, FL, and held overnight at 20 °C/85% relative humidity (RH). The next day, four fruits per plot were stored at 20 °C/85% RH until they reached table-ripe stage, defined as the point beyond the red-ripe stage when the fruit yielded noticeably to moderate pressure applied with thumb and fingertips at the equatorial region. Once fruits reached table-ripe stage, they were frozen in sealed poly bags at −30 °C. The frozen samples were later thawed and homogenized and then centrifuged at 15,000 g, for 20 min at 5 °C. The supernatant was filtered through cheesecloth, and the filtrate was used to measure soluble solids content (SSC) using a Mark Abbe II digital refractometer (Model 10480; Reichert-Jung, Depew, NY) and pH and total titratable acidity (TTA) using an automatic titrimeter (Model 719S Titritome; Metrohm Analysis Ltd., Switzerland) by titration with 0.1N NaOH to an end point pH of 8.2. TTA was expressed as percent citric acid equivalent.

Weather data were obtained from a Florida Automated Weather Network station located approximately 31 km from the experimental field at the UF/IFAS, Gulf Coast Research and Education Center in Balm, FL. Petiole sap NO₃⁻N concentrations data were analyzed using analysis of variance and means were separated by Duncan multiple range test (P ≤ 0.05). Changes in SSC, pH, and TTA levels in response to N rates were analyzed using regression analysis (SAS Version 9.1; SAS Institute Inc., Cary, NC). A yield response function [f(x)], which measured the change in crop yield with a corresponding change in the N rate, was estimated by using four response models: the polynomial functions included a linear (y = a + bx) and quadratic models (y = a + bx + cx²) where y is the tomato yield and X = N rate added fertilizer and a, b, and c are constants (Black, 1993). The segmented functions included the linear plateau (y = a + bX if X ≤ N critical rate, y = plateau yield if X > N critical rate) and quadratic plateau (y = a + bX + cX² if X ≤ N critical rate, y = plateau yield if X > N critical rate) where y is the tomato yield and X = N rate added fertilizer and a, b, and c are constants (Black, 1993). The functional form of the tomato yield response curve was assumed to be quadratic plateau based P ≤ 0.05 and the lowest mean square error (MSE).

Maximum yields were determined at the intersection of the quadratic and plateau lines.

Economic analysis was based on the assumption that tomato growers are in business to maximize profits (π) and will apply N
fertilizer until the following profit equation reaches a maximum value: 

\[ \pi = (P_t \times f(N)) - (C_u \times N) \]  \[1\]

where \(P_t\) is the grower's price of tomatoes, \(N\) is the amount of fertilizer, \(f(N)\) is the yield response function with respect to \(N\) rate, and \(C_u\) is the unit cost of \(N\). The \(N\) rate maximizing profit is obtained when the marginal product of \(N\) equals the ratio of input to output prices:

\[ \frac{\partial f(N)}{\partial N} = \frac{C_u}{P_t} \]  \[2\]

Two market scenarios were analyzed to see how the maximizing profit \(N\) rate changed. Scenario (1) included an \(N\) price of $0.88/kg (price prevalent during the 2007 and 2008 seasons) and a tomato price of $10 per 12.5-kg carton. Prices of fresh market tomatoes can fluctuate widely during a season primarily as a result of supply disruptions. For example, south Florida shipping point prices averaged less than $10 per carton in January 2011. By 15 Mar., prices had risen above $24 per carton as a result of a major freeze in Mexico (USDA, 2011). A price of $10 covered production costs but not all harvesting and selling costs (Van Sickle, 2011).

A second set of market conditions (Scenario 2) doubled the price of \(N\) fertilizer ($1.76/kg) and reduced the price of tomatoes by 50% ($5/carton). Scenario 2 quadruples the price ratio \((C_u/P_t)\). An equivalent price ratio could have been achieved by holding tomato prices constant at $10 and increasing \(N\) to $3.52/kg. Although this article did not address the environmental fate of \(N\) lost to the ground and/or surface waters, economic analysis using a higher \(N\) price suggested that growers would have made more money even with higher fertilizer applications, but this is not to say higher fertilizer inputs are justifiable if the limiting potential is too great. Thus, the guidelines used to justify additional fertilizer \(N\) applications during the season must be quantified.

For each \(N\) market scenario, the predicted yield from \(N\) rate maximizing profit was compared with the predicted yield resulting from applying \(N\) at the UF/IFAS-recommended rate of 224 kg ha\(^{-1}\). The value of any yield differences between the UF/IFAS-recommended rate and \(N\) rate maximizing profit was determined by multiplying the predicted yield differences by the market price for each market scenario.

**Results and Discussion**

**Weather conditions.** Overall, weather data were normal from cold to warm and dry throughout the spring of 2007 and 2008 (Table 1). The maximum and minimum air temperatures were 30.9 and 7.9 °C for 2007 and 31.3 and 11.5 °C for 2008, respectively. No freeze events occurred during 2007 or 2008 seasons. Rainfall totals in the 2007 and 2008 seasons were similar to historical averages with accumulations of 216 and 218 mm, respectively. Because no qualifying leaching rain event occurred in either year, no supplemental \(N\) fertilizer was needed. Therefore, monitoring \(N\) tissue or petiole sap \(NO_3-N\) concentrations becomes more critical during flower set and fruit development to obtain maximum marketable tomato yields (Hochmuth, 2009; Hochmuth et al., 2009).

In both 2007 and 2008, the petiole sap \(NO_3-N\) values of the lowest \(N\) rate (22 kg \(\text{ha}^{-1}\)) fell below the UF/IFAS sufficiency values \(\leq 7\) WAT and the 67 kg \(\text{ha}^{-1}\) falling below the sufficiency values after 9 WAT. Both lower \(N\) rates were significantly lower than all other \(N\) rates. In 2007, petiole sap \(NO_3-N\) concentrations declined and fell below the sufficiency value for all rates below 202 kg \(\text{ha}^{-1}\) after 11 WAT, and petiole sap \(NO_3-N\) for all \(N\) rates ended the season at or below the sufficiency level (Fig. 1A). In 2008, sap \(NO_3-N\) for all \(N\) rates lower than 403 kg \(\text{ha}^{-1}\) were below the sufficiency level at the end of the season after 11 WAT and were significantly greater than the lower \(N\) rates (336 kg \(\text{ha}^{-1}\) or less) (Fig. 1B). Similar results in Florida were obtained by Andersen et al. (1999) and Rhoads et al. (1996) who found that petiole sap \(NO_3-N\) concentrations had a positive correlation with marketable yield and \(N\) rates before harvest. However, \(NO_3-N\) selective electrodes or quick sap testing is less quantitative than standard laboratory tissue testing (Simonne and Hochmuth, 2010).

**Yield responses to nitrogen rates.** A significant year-by-\(N\) rate interaction occurred in both 2007 and 2008 for most of the yield components; therefore, data were analyzed by year. Overall, the first, second, and third harvests in 2007 accounted for \(\approx 73\%\), 24%, and 3% of total yield, respectively. This is typical of commercial yield distributions when the first harvest represents the majority of the harvest. The decision of whether to harvest a second or third time is based on the market prices of tomatoes at that time. Extra-large, total marketable fruits (all sizes categories combined), first and second harvest (97% of the yields), and total marketable harvest (all categories and harvests combined) were analyzed using a quadratic plateau, quadratic, linear

<table>
<thead>
<tr>
<th>Yr</th>
<th>Month</th>
<th>Maximum</th>
<th>Minimum</th>
<th>Mean</th>
<th>Rainfall (mm)</th>
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<td>15.3</td>
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<td>20.3</td>
<td>25.2</td>
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<td>21.1</td>
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<td>Mean/total</td>
<td>27.3</td>
<td>13.7</td>
<td>20.6</td>
<td>218.4</td>
</tr>
</tbody>
</table>

*Weather data obtained from Florida Automated Weather Network (FAWN) from University of Florida/IFAS, Gulf Coast Research and Education Center in Balm, FL. UF/IFAS (University of Florida/Institute of Food and Agriculture Science) 34 kg ha\(^{-1}\) \(N\) supplemental fertilizer application is allowed after a leaching rain defined as 76 mm in 3 d or 102 mm in 7 d for tomatoes (Olson et al., 2010). Because no qualifying leaching rain event occurred in either year, no supplemental \(N\) fertilizer was needed.

\(N\) = nitrogen.

**Table 1. Summary of maximum, minimum, and mean air temperature and historical mean rainfall during Spring 2007 and 2008 in central Florida.**
plateau, and linear models (Table 2) in both years. The lowest MSE occurred with the quadratic plateau for first, first and second, and total marketable yield in both years, which identified the quadratic plateau as the best fit model. Hence, it was used for the interpretation of tomato yield response to N rates. The quadratic model underestimated the marketable yields and the linear plateau underestimated the marketable yields in both years. The linear model produced the poorest fits among model in both years.

The regression analysis of variance tables using the quadratic plateau model for total marketable first harvest yield showed a coefficient of determination ($R^2$) of 0.39 and 0.37 in 2007 and 2008, respectively, and an $R^2$ for the total marketable first and second harvest yield was 0.73 and 0.75, respectively (Fig. 2A–F). Coefficient of determination for total marketable yield (Harvests 1, 2, and 3 combined) were 0.74 and 0.78 in 2007 and 2008, respectively.

Calculated maximum total marketable yields at first, first and second, and total marketable harvest (all size categories and harvest combined) occurred at N rates of 93 and 92, 165 and 303, and 172 and 298 kg N/ha in 2007 and 2008, respectively (Table 2). Because 80% of the total marketable harvest was of extra-large fruit, the total maximum yield of extra-large fruit categories shared similar N rates. The quadratic plateau for first, first and second, and total harvest yield was 0.74 and 0.78 in 2007 and 2008, respectively. Mean values for pulp composition from the first harvest were SSC: 4.23 to 3.63 and 4.50 to 3.70 °Brix; TTA: 0.42 to 0.33 and 0.50 to 0.36 meq/100 g juice; and pH: 4.57 to 4.49 and 4.53 to 4.44 for the 2007 and 2008 seasons, respectively. For these variables from the second harvests for both seasons, however, were inconsistent. Although SSC decreased with increased N rate (from greater than 5.0 °Brix to 4.0 °Brix), TTA had linear effects for the second harvests for the 2007 and 2008 seasons in response to N rates, ranging from 0.31 to 0.57 meq/100 g juice. For 2007, TTA increased as N rate increased; for 2008, TTA had a higher value but was more variable. A negative linear response was found for pulp pH at the second harvest for 2007, but it was not significant for 2008 with value from both years ranging from 4.61 to 4.43. The values obtained for SSC, TTA, and pH were within the ranges of typical values that have been previously reported for several tomato cultivars (Maul et al., 2000). Although there were significant responses in SSC and TTA for the second harvests for both seasons, these differences were numerically small and suggest that actual tomato flavor was unaffected by N rate within the broad range used in this study. Finally, the lack of any interaction between N rate and tomato ripening rate (e.g., fruit firmness) supports the contention that tomatoes grown with higher N rates are not inherently softer than those grown under lower N rates.

of additional fertilizer during the season and would explain the higher NUE. However, the higher cumulative rainfall early in the spring season of 2008 (Table 1) can explain the higher N requirement (298 kg ha$^{-1}$) for maximum yield suggesting higher rainfall accumulations early in the season may reduce soil N at a time of higher plant N demand and has greater impact on determining the need for supplemental fertilizer N applications. Leaf NO$_3$-N sap analysis for 2008 presented earlier would indicate that only the lowest two N rates were insufficient for maximum production. However, Parks et al. (2012) suggested that leaf sap analysis by ion selective electrodes does not accurately represent plant N status as a result of higher NO$_3$-N measurements that can be variable and larger than tissue analysis measurements. The high bias in values obtained by NO$_3$-N selective electrodes is attributed to interference by plant organic compounds (Jackson, 1980), ions such as chloride (Sah, 1994), and high salt concentration on NO$_3$ ion activity (Di Gioia et al., 2010). Therefore, the leaf sap values obtained in 2008 may have overestimated plant N status and clearly did not correspond to improved yields compared with 2007 fruit yields.

Postharvest quality. There were no differences in ripening rates as a result of N rate. Time to reach table-ripe stage was 12 d for tomatoes from both harvests and seasons (data not shown). The effect of N rates on table-ripe tomato SSC, TTA, or pH was not significant in either year for the first harvest ($R^2$ = 0.17, 0.32, 0.38 for 2007 and 0.89, 0.80, 0.95 for 2008, respectively) (data not shown). Mean values for pulp composition from the first harvest were SSC: 4.23 to 3.63 and 4.50 to 3.70 °Brix; TTA: 0.42 to 0.33 and 0.50 to 0.36 meq/100 g juice; and pH: 4.57 to 4.49 and 4.53 to 4.44 for the 2007 and 2008 seasons, respectively. Results for these variables from the second harvests for both seasons, however, were inconsistent. Although SSC decreased with increased N rate (from greater than 5.0 °Brix to 4.0 °Brix), TTA had linear effects for the second harvests for the 2007 and 2008 seasons in response to N rates, ranging from 0.31 to 0.57 meq/100 g juice. For 2007, TTA increased as N rate increased; for 2008, TTA had a higher value but was more variable. A negative linear response was found for pulp pH at the second harvest for 2007, but it was not significant for 2008 with value from both years ranging from 4.61 to 4.43. The values obtained for SSC, TTA, and pH were within the ranges of typical values that have been previously reported for several tomato cultivars (Maul et al., 2000). Although there were significant responses in SSC and TTA for the second harvests for both seasons, these differences were numerically small and suggest that actual tomato flavor was unaffected by N rate within the broad range used in this study. Finally, the lack of any interaction between N rate and tomato ripening rate (e.g., fruit firmness) supports the contention that tomatoes grown with higher N rates are not inherently softer than those grown under lower N rates.

![Fig. 1. Tomato (‘Florida 47’) NO$_3$-N sap petiole concentration response to nitrogen (N) rates during the spring of 2007 (A) and 2008 (B). Each data point is a mean of four samples, consisting of six most recently fully mature leaves beginning at first flower until second harvest and collected every 2 weeks. Bars denote SE.](image-url)
Table 2. Model and prediction for maximum marketable (M) yields (maximum) and corresponding nitrogen (N) rates and yields comparing University of Florida/Institute of Food and Agricultural Sciences (UF/IFAS)-recommended N rates for tomato grown in central Florida in 2007 and 2008 with seepage irrigation.

<table>
<thead>
<tr>
<th>Tomato category</th>
<th>Maximum yield</th>
<th>N rate (kg ha⁻¹)</th>
<th>M yield (Mg ha⁻¹)</th>
<th>N rate (kg ha⁻¹)</th>
<th>M yield (Mg ha⁻¹)</th>
<th>N rate (kg ha⁻¹)</th>
<th>M yield (Mg ha⁻¹)</th>
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<td>2008</td>
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<td>First harvest</td>
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<tr>
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<td>Total marketable harvest</td>
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<td></td>
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</tr>
<tr>
<td></td>
<td>Total marketable harvest</td>
<td>92</td>
<td>49</td>
<td>224</td>
<td>49</td>
<td>97</td>
<td>224</td>
</tr>
<tr>
<td></td>
<td>Total extra-large fruit</td>
<td>73</td>
<td>73</td>
<td>224</td>
<td>45</td>
<td>73</td>
<td>224</td>
</tr>
</tbody>
</table>
| Economic implications. In 2007, the N rate that maximized total marketable yield was 172 kg ha⁻¹, 23% lower than the UF/IFAS-recommended rate of 224 kg ha⁻¹. Given the functional form of the yield response curve (quadratic plateau), the additional 52 kg ha⁻¹ of N fertilizer did not produce higher tomato yields. In 2008, growing conditions changed and the predicted N rate that maximized tomato marketable yields was 298 kg ha⁻¹. The 75 kg ha⁻¹ of additional N was predicted to increase tomato yields by more than 2.5 Mg above the predicted yield for the UF/IFAS recommendation of 224 kg ha⁻¹ because the plateau started at an N rate greater than the recommended one.

Nitrogen rates that maximized production in both 2007 and 2008 were nearly identical to the N rates that maximized grower profits. The ratio of N and tomato prices for market Scenario 1 was extremely small (0.001) and the difference between an N rate to achieve maximum production and the N rate that maximized income was only 1.3 kg ha⁻¹. Furthermore, a significant change in market conditions did little to change the profit maximizing level of N. Doubling N prices to $1.76/kg and reducing tomato prices by 50% to $441/Mg may have quadrupled the price ratio, but the real increase was small (from 0.001 to 0.004) and the economic optimal N rate was reduced by only 3.3 kg ha⁻¹.

The financial consequences of restricting N rates to a predetermined UF/IFAS rate are mixed and depend on the particular growing season. If growing conditions are such that N rates above the UF/IFAS recommendation produce more marketable yield, then the grower’s economic losses are the value of the additional yield less the cost of added fertilizer and the unit costs associated with harvesting and packing more cartons of tomatoes. In 2008, 298 kg ha⁻¹ of N would have produced 2.5 Mg of additional tomatoes. Grower income increased by $2174/ha with a tomato price of $882/Mg and N cost of $0.88/kg. Growers still would have gained nearly $1000/ha under Scenario 2 conditions where N costs doubled and tomato value was reduced by half. In 2007, growing conditions were such that N rates over 224 kg ha⁻¹ did not produce any additional yield. In fact, a grower could have applied 76 kg less N/ha and produced the same volume of tomatoes. Consequently, grower cost for N was $67 and $137/ha higher under Scenarios 1 and 2, respectively.

Growers make their fertilization decisions without knowledge of final growing conditions and final market prices. In 2008, the amount of N required for maximum production would have justified N rates 100 kg ha⁻¹ above the UF/IFAS-recommended rate and would have been economically justified even with higher fertilizer costs. When prices warrant second and third harvests, tomato growers need to be able to capitalize with adequate available yields (Ozores-Hampton et al., 2006). Even under pessimistic economic conditions, growers would have justified additional N rates 100 kg ha⁻¹ above the UF/IFAS-recommended rate.
conditions described by Scenario 2, the extra $992 of profits gained in 2008 from N rates would have paid for seven tomato seasons of following the UF/IFAS-recommended N rate (Table 3; $992/$134).

In conclusion, results from two spring seepage-irrigated tomatoes indicated that 172 and 298 kg ha\(^{-1}\) of N produced maximum marketable yields with three harvests. Essentially, postharvest fruit quality was unaffected by N rate. Fruit ripened normally, and slight differences in pulp SCC, TTA, and pH were not considered sufficient to affect fruit flavor to any perceptible extent. From a financial perspective, the high value of fresh-market tomatoes relative to the cost of N pushes growers to apply N at rates nearly 50% higher than what is being recommended by UF/IFAS. Nutrient leaching may occur with any N rate used; however, more N applied to the soil at the beginning of the season increases the risk for a large amount of N loss. The social/public costs associated with N losses from agricultural production to the environment (e.g., water quality remediation, loss water source, reduced recreational use) are substantial but must balance with the farmer’s ability to produce economical yields. The insensitivity of “optimal” economic N rates to changes in N prices, however, suggests the strong possibility that growers could be convinced to shift to higher cost controlled-release fertilizers that have been shown to reduce N

Fig. 2. Tomato (‘Florida 47’) yield response to nitrogen (N) rates during the spring of 2007 and 2008 for the first harvest (A and D), first and second harvests combined (B and E), and all three harvests combined (C and F), following a quadratic plateau model: 

\[ Y = a + bX + cX^2 \text{ if } x < N \text{ critical rate, } y = \text{plateau yield if } X > N \text{ critical rate.} \]

Each data point is a mean of four replications consisting of marketable mature green and colored tomatoes graded in the field according to USDA specifications for extra-large (5×6), large (6×6), and medium (6×7) fruit categories. Bars denote SE.
leaching to the environment if the added costs is warranted by similar or increased yields or profits. Growers would have to be convinced that these products would sufficiently sustain the nutritional needs of their crop into the second and third harvests. In addition, the selection of an N rate should be accompanied by cultural practices that reduce the risk of off-site nutrient movement such as a cover crop establishment after the third harvest to trap residual nutrients.

**Table 3. Nitrogen (N) rates that maximize yields versus maximize grower profit (π) with financial comparisons and predicted yield under University of Florida/Institute of Food and Agricultural Sciences (UF/IFAS) N rates under two market scenarios for tomato grown in central Florida in 2007 and 2008.**

<table>
<thead>
<tr>
<th>Parameter</th>
<th>N rates (kg ha⁻¹)</th>
<th>Yield (UF/IFAS vs. maximum π) (Mg ha⁻¹)</th>
<th>Value of yield reduction (UF/IFAS vs. maximum π) (Mg ha⁻¹)</th>
<th>Scenario 1*</th>
<th>Scenario 2*</th>
</tr>
</thead>
<tbody>
<tr>
<td>UF/IFAS</td>
<td>224</td>
<td>83.87</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Maximum π (Scenario 1)</td>
<td>298.8</td>
<td>86.405</td>
<td>2.539</td>
<td>$2,174</td>
<td>—</td>
</tr>
<tr>
<td>Maximum π (Scenario 2)</td>
<td>393.0</td>
<td>86.397</td>
<td>2.531</td>
<td>—</td>
<td>$992</td>
</tr>
<tr>
<td>Maximum π (Scenario 1)</td>
<td>172.1</td>
<td>100.571</td>
<td>0.0</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Maximum π (Scenario 2)</td>
<td>171.9</td>
<td>100.571</td>
<td>0.0</td>
<td>—</td>
<td>($67)</td>
</tr>
<tr>
<td>Value of 76 kg of N-fertilizer; (300 kg – 224 kg) ha⁻¹.</td>
<td></td>
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</tr>
</tbody>
</table>

* N response equation shown in Figure 2C: Y = 35.7067 + 0.7538(X) – 0.00220 (X²).

**Literature Cited**


